Empowered by Innovation

Financial Results for the 1H for the FY2009 Ending March 2010

November 5, 2009 NEC Networks & System Integration Corporation

I. Financial Results for the 1H/FY2009





Financial Summary of 1H/FY2009

YOY: Sales and profit decreased but gross margin improved due to accelerated management innovation.
 Vs. forecasts: Although sales were below forecast, orders were as projected.
 => Priority areas were steady;

 Orders from local governments were strong
 Although NEC Group business decreased, support services business for financial and other enterprises was steady
 Accelerated management innovation raised profits above forecasts

(Billions of yen)	1H/FY2008	1H/FY2009	Year on Year	Original Forecasts
Order Receipts	125.8	109.9	-12.6%	110.0
Sales	115.1	99.2	-13.8%	105.0
Gross Profit (GP)	16.0	14.7	-1.3	
(Gross Margin)	13.9%	14.8%	+0.9pt	
Operating Income	4.14	3.24	-0.90	3.0
(to Sales)	3.6%	3.3%	-0.3pt	2.9%
Ordinary Income	4.44	3.33	-1.11	3.0
Net Income	2.48	1.92	-0.56	1.65
(to Sales)	2.2%	1.9%	-0.2pt	1.6%



1H/FY2009 Sales by Market



*EO: EmpoweredOffice (NESIC's original total office solution including Information and Communication Technology (ICT) and office design to promote innovative work styles)



1H/FY2009 Sales by Segment





1H/FY2009 Orders by Market



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Achievements in 1H/FY2009 (1)

Increased government orders

- Solid investment to eliminate the digital divide and ensure safety and security partly supported by effect of FY08 supplementary budget
- Steadily captured demand by strengthening sales and project execution system
- FY09 supplementary budget will yield orders in 2H/FY09 and beyond





Achievements in 1H/FY2009 (2)

Improved recognition/evaluation of EmpoweredOffice

- Visitors to EO Center increased 20% YoY to 315 companies
 => Shift in visitors to executives and office innovation project teams
- Strengthened total office creation capability (established Office Design Center)
 => Created total office solution for a leading Japanese FX company
- Won Nikkei Best of New Offices Award (Information category)
 => Recognizing our continuous promotion of innovative work styles



New office of leading Japanese FX company



Sales of EmpoweredOffice

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1H/FY2009 Gross Profit by Segment



Sales and production process innovation + thorough reduction of shared costs





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II. Financial Forecast for the FY2009





Business Environment for the 2H/FY2009

Government Steady investment in local information, firefighting and disaster prevention networks accelerated by FY09 supplementary budget

TelecomDecreasing capex on existing wireline and wireless networksCarriersFirm investment in NGN and all-IP, but little growthNext-generation mobile are starting

Financial Continued investment restraint
 Companies/ Good opportunities in cost/operating burden reduction, BCP
 Enterprises and M&A/relocation
 Emergence of new network services such as cloud computing



2H Management Policy

Secure the top line

- Establish foundation for renewed growth from next fiscal year and beyond
 - => Target higher orders in 2H compared with previous 2H

Achieve profit forecasts

- Strengthen business structure to maintain profitability under any conditions
- Promote total cost reduction (cost of sales/SG&A)

Enhance & accelerate management innovation activities

Emphasize activities that increase orders



Full Year Results Forecast for FY2009

We are strengthening the corporate structure to achieve an operating margin of over 4% as initially forecast

(Billions of Yen)

	FY2008		FY2009 (forecasts)		YoY
		to Sales		to Sales	
Order Receipts	245.3		230		-6.2 %
Net Sales	249.1	100.0%	230	100.0%	-7.7 %
Gross Profit	35.5	14.2%	33.3	14.5%	+0.3pt
Operating Income	11.0	4.4%	9.2	4.0%	-16.1 %
Ordinary Income	11.2	4.5%	9.2	4.0%	-17.9 %
Net Income	5.15	2.1%	5.16	2.2%	+0.1 %

* Forecasts as of October 29, 2009 that are not changed from original forecasts of May 12, 2009.



FY2009 Sales Forecast by Market



*EO: EmpoweredOffice (NESIC's Solution of total office creation)

* Forecasts as of October 29, 2009

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FY2009 Sales Forecast by Segment



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Priority Areas

Enhance cultivation of enterprise market with a focus on EmpoweredOffice solutions

Expand service business

Strengthen business related to local info, firefighting and disaster prevention network networks

Market Business area	Governments	Carriers	Enterprises	
Network Integration				Flow type
Telecom. Engineering				<i>business</i> (Project type business)
Support Services	?			<i>Stock type business (Recurring business)</i>

Focus on Priority Areas: Enterprise Market

Strengthen ability to meet customer needs in a changing environment

Business opportunities in customer M&As and relocation

- => Expand finance and area redevelopment-related businesses (from 2H/FY09)
- Enhance cost reduction and resource-use optimization solutions with EmpoweredOffice
 - => Fully leverage NESIC strengths (ICT, facilities and support services), to enhance businesses in areas such as

- Total cost reduction through space-saving; energy-saving solutions



Focus on Priority Areas: Enterprise Market

Strengthen outsourcing business including new business areas such as cloud computing related services
STclient cloud-type thin client outsourcing service
Integrated mail outsourcing service, etc.
Strengthen service businesses with well-understanding of each customer's needs

=> Focus on LCM* business (to be the "service integrator")



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Focus on Priority Areas: Government Market

Expand local info, firefighting and disaster prevention network business FY2009 supplementary budget will accelerate investment to eliminate the digital divide and in digital terrestrial broadcasting



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FY2009 Gross Profit Forecasts by Segment

Working toward profit targets by accelerating ongoing management innovation to continuously improve gross



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Corporation 2009

In the 2H/FY2009, we will continue to focusing on

- building a more robust business that emphasizes profitability;
- enhancing government, enterprise and other strategic business; and
- reinforcing business for renewed growth from the next fiscal year and beyond.





Dividends Plan

Dividends plan for FY2009, ending March 2010

	Cash dividends per share of common stock (planned)		
		Interim	Year-end
FY2009	22.00 yen	11.00 yen	11.00 yen

*Forecast as of October 29, 2009 (No change from May 12, 2009)

[Ref.] Dividends for FY2008, ended March 2009

	Cash dividends per share of common stock			
		Interim	Year-end	
FY2008	22.00 yen	11.00 yen	11.00 yen	



Cautionary Statement

Forecasts of results mentioned in this document are future estimates and are thus inclusive of risks and uncertain factors since they are not based on definite facts. Please be aware that a variety of factors could cause actual results to differ significantly from those projected. The major factors affecting actual results include the economic climate and social trends surrounding the business of this Company's group, consumer trends vis-a-vis systems and services provided by this Company's group, as well as pressure to lower prices and ability to cope with the market in response to intensified competition.

Factors affecting results are not limited to the ones mentioned above.

