# Consolidated Financial Statements for the Fiscal Year ended March 31, 2010

12 May 2010

These financial statements have been prepared in accordance with accounting principals generally accepted in Japan.

(Rounded down to the nearest million yen.)

NEC Networks & System Integration Corporation

Stock exchange listing: Tokyo Code number: 1973

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## 1. Consolidated Results for the Fiscal Year 2009 ended March 31, 2010

#### (1) Net Sales and Income

(Percentages represent change compared with the previous fiscal year.)								
Net sales (¥ million)Year-on- yearOperating incomeYear-on- yearOrdinary income(¥ million)Year-on- change (%)(¥ million)(¥ million)						Year-on- year change (%)		
FY ended March/10	217,727	-12.6	9,867	-10	10,125	-9.7		
FY ended March/09	249,070	-3.5	10,968	2.1	11,211	7.6		

	Net income (¥ million)	Year-on- year change (%)	Net income per share (¥)		Return on equity (%)		Operating income/ Net sales (%)
FY ended March/10	5,806	12.6	116.74	I	8.2	6.9	4.5
FY ended March/09	5,154	16.8	103.61	_	7.7	7.4	4.4

#### (2) Financial Position

	Total assets (¥ million)	Net assets (¥ million)	Owner's equity ratio (%)	Net assets per share (¥)
31-Mar-10	146,915	74,221	50.1	1,479.62
31-Mar-09	147,462	69,340	46.6	1,381.92

c.f. Owner's equity: 31/Mar/10: ¥73,585 million; 31/Mar/09: ¥68,730 million

#### (3) Cash Flows

	Net cash provided by	Net cash provided by	Net cash provided by	Cash and cash
	(used in) operating	(used in) investing	(used in) financing	equivalents at end of
	activities	activities	activities	year
	(¥ million)	(¥ million)	(¥ million)	(¥ million)
FY ended March/10	160,070	-1,885	-1,382	29,538
FY ended March/09	6,971	-2,193	-2,096	16,614

#### 2. Dividends

Dividends per share (¥)						Total	Payout ratio	Dividends/
	1st quarter	Interim	3rd quarter	Year-end	Full year	dividends paid (full year) (¥million)	(consolidated) (%)	Net assets (consolidated) (%)
FY ended Mar/09	_	11.00	—	11.00	22.00	1,094	21.2	1.6
FY ended Mar/10	I	11.00		14.00*	25.00	1,243	21.4	1.7
FY ended Mar/11(est.)		13.00		13.00	26.00		27.5	/

\* Ordinary dividends:  ${\ensuremath{\mathbb Y}}$  11.00 per share, Special dividends:  ${\ensuremath{\mathbb Y}}$  3.00 per share

#### 3. Financial Forecasts for Fiscal Year 2010 ending March 31, 2011

(Percentages represent change compared to the previous corresponding period.)									
	Net sales		Operating income		Ordinary income		Net income		Net income per share
	(¥ million)	(%)	(¥ million)	(%)	(¥ million)	(%)	(¥ million)	(%)	(¥)
6 Months ending Sep/10	100,000	0.8	3,300	1.8	3,300	-1.0	1,490	-22.5	29.96
FY ending Mar/11	240,000	10.2	10,000	1.3	10,000	-1.2	4,700	-19.0	94.51

Cautionary Statement

Forecasts of results mentioned in this document are future estimates and are thus inclusive of risks and uncertain factors since they are not based on definite facts. Please be aware that a variety of factors could cause actual results to differ significantly from those projected. The major factors affecting actual results include the economic climate and social trends surrounding the business of this Company's group, consumer trends vis-a-vis systems and services provided by this Company's group, as well as pressure to lower prices and ability to cope with the market in response to intensified competition. Factors affecting results are not limited to the ones mentioned above.

# 4. Qualitative Information

# 4-1. Business Results

## (1) Business Results for the Year Ended March 31, 2010

The Japanese economy continued to struggle throughout the year ended March 31, 2010, with conditions across the board affected by issues such as deflation and a tough employment market. There are nonetheless signs that things are starting to pick up, with a recovery in exports to emerging countries enabling certain companies to post improved earnings and consumer spending receiving a boost from the government's economic stimulus measures.

The Information and Communication Technology (ICT) field, within which the NEC Networks & System Integration Corporation operates, is continuing to see active investment in areas such as local information networks, as governments attempt to eliminate the regional digital divide, and advanced wide-area firefighting and disaster prevention systems. With enterprise investment recovering in the Tokyo-area, meanwhile, the future is starting to look promising, with rising investment in data centers and related areas with an eye to expanding markets for new services such as cloud computing. Over the course of the whole year however, ICT investment in general was down compared to the previous year, as a knock-on effect of restrained investment by enterprises and the telecommunications carriers, amongst other factors.

In light of such business conditions and the current environment, the Company posted the following consolidated results for the year ended March 31, 2010.

Orders received	¥ 222,046 million	(9.5% decrease year on year)
Net sales	¥ 217,727 million	(12.6% decrease year on year)
Operating income	¥ 9,867 million	(10.0% decrease year on year)
Ordinary income	¥ 10,125 million	(9.7% decrease year on year)
Net income	¥ 586 million	(12.6% increase year on year)

Having worked hard to focus operations on trends such as local information network development and the promotion of more advanced wide-area firefighting and disaster prevention systems, orders from governments increased. In enterprises market, fourth quarter orders from the financial and manufacturing industries upturned by increased proposal activities focusing on EmpoweredOffice<sup>\*</sup> (EO) and support services. Orders for data center construction and other cloud computing related services also increased steadily. As a result, overall orders moved back into the positive during the fourth quarter for the first time in six quarters. Over the course of the whole year however, orders totaled ¥222,046 million, down 9.5% year on year due to restrained capital investment in the private sector, including within the NEC Group and the telecommunications carriers. For the same reason, net sales were down 12.6% from the previous year to ¥217,727 million due to the impact of limited private sector investment, compounded by the fact that strong orders from governments were not fully registered under net sales for the year.

\* EmpoweredOffice: An office reform solution that we provide. It fuses our strengths in ICT and facility installation to reform office work processes by encouraging knowledge-building work styles and proposes changes in ways of working and the workplace environment to fulfill social responsibilities such as stronger security and environmental responsiveness.

In terms of profit, we have been working to reinforce underlying profitability on a companywide basis, through initiatives such as stepping up management innovation "AC-I" (All

Cost & Management Innovation) activities and increasing overall cost efficiency. We have also been focusing on cutting costs, including efforts to reinforce cost input management, increasing operational efficiency through the integration of business infrastructure for the support service business and improving material distribution efficiency. As a result, our cost of sales ratio improved by 0.9 percentage points compared to the previous year. Selling, general and administrative expenses were also reduced by ¥1,430 million through the top-down implementation of reforms in areas such as work patterns and operating processes. Concrete measures include the companywide practice of paperless meetings as part of EO initiatives, the full-scale introduction of videoconferencing between premises and efforts to cut back on all non-essential business trips. Through these measures, we reduced expenses for copying and communications by just over 40% and cut business travel expenses by around 30% on a companywide basis.

In spite of a decline in income due to decreased earnings, we nonetheless managed to improve the Company's profit margin. Net income meanwhile reached a record level, due to the fact that deferred tax assets deducted the previous year had no impact on tax effect accounting this year.

Operating results by business segment were as follows.

				(Millions of yen)
	NI/SS	Telecommunications Engineering	Product Sales	Total
Year ended March 2010	148,159	62,580	11,305	222,046
Year ended March 2009	164,451	66,904	13,900	245,257
Increase (decrease)	(16,292)	(4,324)	(2,594)	(23,210)
Percentage increase (decrease)	(9.9)	(6.5)	(18.7)	(9.5)

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Orders Received

## Network Integration / Support Services (NI/SS)

In addition to increased orders from governments on the back of trends such as local information network development and the promotion of more advanced wide-area firefighting and disaster prevention systems, enterprise orders also started to establish upward momentum in the Tokyo area during the second half of the year, not least as a result of increased orders for data center construction, as companies started to look towards cloud computing. Although we managed to produce results in our areas of focus that will pave the way for the coming year and beyond, orders for both Network Integration and Support Services were down overall due to restrained private sector investment across the board.

## **Telecommunications Engineering**

Despite strong figures for governments, as with Network Integration / Support Services, orders for Telecommunications Engineering were down as a result of factors such as mobile communications carriers holding down investment in base stations for their existing networks.

## **Product Sales**

Product Sales orders were down as a result of limited enterprise investment.

## Net Sales

(Millions of yen)

	NI/SS	Telecommunications Engineering	Product Sales	Total
Year ended March 2010	145,646	60,846	11,233	217,727
Year ended March 2009	164,996	68,397	15,676	249,070
Increase (decrease)	(19,350)	(7,550)	(4,442)	(31,342)
Percentage increase (decrease)	(11.7)	(11.0)	(28.3)	(12.6)

# Network Integration / Support Services (NI/SS)

As with orders received, sales of both Network Integration and Support Services declined as a result of restrained private sector investment.

# **Telecommunications Engineering**

Sales of Telecommunications Engineering were down due to factors such as reduced investment in base stations amongst mobile communications carriers.

# **Product Sales**

Sales in the Product Sales segment were down as a result of limited enterprise investment.

Business	Main Contents
Network Integration /Support Services	Planning and consulting, software development, construction, operation and maintenance, outsourcing services and supply of originally developed products and devices for network systems to strengthen the operating efficiency and competitiveness of customers
Telecommunications Engineering	Network infrastructure construction and installation of electrical and air conditioning systems
Product Sales	Sales of data communication products, etc.

Main Contents of Business Segments by Type

## (2) Outlook for Year Ending March 31, 2011

The Company's forecast consolidated results for the year ending March 31, 2011 are as follows.

¥ 240 billion	(8.1% increase year on year)
	(10.2% increase year on year)
¥ 10 billion	(1.3% increase year on year)
¥ 10 billion	(1.2% decrease year on year)
¥ 4.7 billion	(19.0% decrease year on year)
	¥ 240 billion ¥ 10 billion ¥ 10 billion

In spite of resurgent financial instability and other causes for concern in Europe, economic conditions are expected to recover on a global scale, including the Japanese economy, during the year ending March 31, 2011. Corporate results are therefore expected to gradually pick up, especially in export-related enterprises.

The ICT field within which the Company operates is likely to see increased investment in line with recovering corporate performance, with investment in ICT infrastructure also expected to continue in the public sector as governments push ahead with local information network development. On other fronts, cloud computing services are expected to be rolled out on a large

scale, resulting in a growing market for related services.

With shifting market trends such as these presenting an ideal opportunity for growth, we intend to get off to a strong start this year ending March 31, 2011 and actively expand operations aimed at accelerating growth over the medium to long term. In addition to expanding existing lines of business, we will be stepping up our efforts to target new areas in a bid to secure nearly double-digit growth in both orders and sales.

Making the most of the anticipated recovery in ICT investment in the enterprise market, we intend to expand our range of services offering streamlined office and smart work capabilities, focusing especially on EO solutions, and plan to capture demand for office relocation and integration and improved operational efficiency. Governments are expected to continue to invest in local information network development and more advanced wide-area firefighting and disaster prevention systems. We will reinforce our flexible nationwide project implementation framework to actively cater to such demand, and will increase our share of the market.

On other fronts, we will continue to expand our approaches in anticipated growth fields such as environmental businesses and cloud computing related areas. In the environmental area, we plan to step up new solutions, including expanding our range of EO solutions and providing energy- and resource-saving proposals, and intend to actively target new lines of business such as quick charging facilities for electric vehicles. In the cloud computing related field meanwhile, we intend to reinforce operations aimed at service providers, including next generation data center construction business, whilst also expanding our range of cloud computing-type services, including thin-client services. In the support services area, we are planning to expand operations through initiatives such as consolidating support service functions for the expansion of existing operations, via organizational restructuring as outlined below, and operational improvements, including the possibility of offering contact center and call center operations. We are aiming to increase services as a percentage of companywide sales.

To lay the foundations to implement such measures, we restructured our operations units according to specific markets in April 2010 (social infrastructure for such as governments, telecommunications carriers, enterprise, and regional business). In addition to consolidating resources for each market and reinforcing the Company's nationwide service framework in an effort to position services as a key growth driver, we also integrated social infrastructure capabilities in order to tap into growing demand in areas such as local information network development and next generation mobile infrastructure.

In addition to strengthening our market-specific capabilities, we intend to push ahead with active investment aimed at securing further growth. As part of such investment, we are planning to relocate our head office to the central area of Tokyo (lidabashi area) in October 2010, in the interests of improved access and convenience. We intend to step up "aggressive management", including initiatives such as reinforcing sales activities, establishing EO showrooms at each office and integrating our isolated bases into one.

In terms of profit, we will continue implement and reinforce management innovation "AC-I" activities, whilst effectively promoting efforts to improve overall cost efficiency, including reviewing operational processes, so as to increase operating income. We anticipate a year on year decline in net income meanwhile as a result of posting extraordinary losses from investments and expenses for relocating head office.

Forecast results for the next fiscal year have been compiled based on the assumed exchange rates of ¥90 to the dollar (US) and ¥120 to the Euro.

# (3) Profit Distribution Policy and Dividends for the Fiscal Years ended March 2010 and ending March 2011

As we regard it as one of our top management priorities to distribute a reasonable share of the Company's profits to our shareholders, we make every effort to reinforce the Company's management foundations, strengthen the Company's financial standing and increase the Company's earning capacity. We also attach a great deal of importance to internal capital in the interests of strategic investment in new business areas and growth areas in line with the emergence of new service markets, such as cloud computing. We operate a profit distribution policy aimed at meeting all of our shareholders' expectations wherever possible, fully taking into consideration factors such as consolidated results and financial conditions.

On that basis, we will be increasing the year-end dividend for the year ended March 31, 2010 to ¥14 per share, which includes a ¥3 special dividend in light of the Company's record net income, taking the annual dividend for the year to ¥25.

Having focused on increasing the Company's earning capacity via management innovation "AC-I" activities over the last few years, we have decided to distribute a larger share of our profits with shareholders for the year ending March 31, 2011. Projected dividends will therefore be ¥13 for both interim and year-end dividends, making an annual dividend of ¥26.

	Dividends per share (Yen)				
	Interim	Year-end	Annual		
FY ended March 2010 (previous plan)	11.00	11.00	22.00		
FY ended March 2010 (decided)	11.00	14.00	25.00		
FY ending March 2011 (plan)	13.00	13.00	26.00		

# 4-2. Management Policies

## (1) Basic Corporate Management Policy

NEC Networks & System Integration Corporation ("the Company") was established in 1953 after breaking away from NEC Corporation. Shares in the company were listed on the second section of the Tokyo Stock Exchange in 1983 and subsequently moved up to the first section, where they remain to this day, in 1992. Spanning a wide range of areas from office ICT systems to public and social infrastructure, our main strength as one of the industry's leading network systems integrators (SIer) stems from our ability to provide customers with a complete package of services for their network systems, from planning and installation to operation. In order to capitalize on this strength and grow as a company, we continue to promote management innovation and management quality initiatives, revolving primarily around management reform "AC-I" activities, and to reinforce growth potential and earnings capacity in an effort to ensure that the Company is well regarded and trusted by its customers, shareholders and other stakeholders.

#### (2) Management Targets

We consider efficient management to be crucial in order to secure steady growth and ensure increased margins, including sales and return on net assets.

#### (3) Medium- to Long-Term Management Strategies and Issues facing the Company

The ICT market within which the Company operates is currently seeing increased demand for ICT services designed to level out investment and reduce the cost of running systems, not least in the enterprise market. In terms of network infrastructure meanwhile, the development of next generation networks (NGN) is making high speed, high quality communication a reality. With the establishment of LTE next generation mobile systems also set to get underway in earnest, we expect advances in network infrastructure to gather pace in the future, including in the mobile communication field. With this in mind, we expect network-based services to really take off, including cloud computing services using advanced network infrastructure and rich content services, and are forecasting a major shift in network investment in favor of more service-oriented businesses. We therefore intend to reinforce our service operations as a core area of business in the interests of medium- to long-term growth. At the same time, we will continue to implement management innovation "AC-I" activities so as to further strengthen the Company's foundations.

#### i. Growth initiatives

#### **Enterprise Market**

We intend to lower costs, increase operational efficiency and strengthen our enterprise solution capabilities for environmental services, revolving around our EmpoweredOffice (EO) office reform solutions, which combine our specialist ICT technologies and facility installation capabilities. In response to growing corporate demand for ICT services, we plan to improve cloud computing-type services as part of our outsourcing operations and expand our range of services. We are also planning to extend our range of operational services, including the possibility of offering contact center and call center services. In addition to strengthening and expanding support services, this will create an improved value chain that will pave the way for future system planning and construction solutions and enable us to expand our operations in line with the life cycles of our customers' systems.

## **Telecommunications Carriers**

As for telecommunications carriers, since NGN construction has progressed, we believe investment associated with laying the foundations for NGN-based services and maintenance and operation of those services will increase in the future. In addition to providing construction, operational, maintenance and other services in support of communications carriers' service infrastructure, consolidating related resources and harnessing the highly reliable carrier-grade systems integration (SI) and maintenance capabilities that we have built up through the construction of NGN and other such operations, we also intend to develop new services with carriers. On top of all this, we plan to extend our highly reliable carrier-grade services to large-scale systems operated by other service providers and companies in general.

## Governments and other Social Infrastructure Market

In terms of social infrastructure, we anticipate further active investment amongst the likes of governments and broadcasters for purposes such as the establishment of local information networks triggered by the full switchover to terrestrial digital broadcasting in July 2011 and the development of firefighting and disaster prevention systems harnessing wireless digital technology to offer people greater safety and peace of mind. Having consolidated resources in this sector as well, we intend to improve the efficiency and quality of our operations, through initiatives such as enhanced nationwide project management, and effectively monitor demand in order to reinforce our business performance capabilities.

#### Increasing Investment in Growth

To respond quickly to the shift towards services and other changes in the market and ensure growth, we believe that we also need to work in partnership with other companies and harness outside resources. As such, we have adopted a policy of actively exploring and undertaking investment in growth, including M&A.

## ii. Reinforcing Corporate Foundations

As well as improvement initiatives in each workplace, ranging from sales and proposal to system design and construction and support services, we have also developed ongoing management-led organizational evaluation and improvement processes and laid solid foundations through our management innovation "AC-I" activities to date. We will continue to accelerate "AC-I" activities on a Company-wide basis, increasing overall cost efficiency in terms of selling, general and administrative expenses as well as improving our cost of sales ratio. We will also continue to develop and effectively harness human resources as we reinforce our corporate foundations, in an effort to ensure growth in the future.

#### iii. Reinforcing Compliance and Internal Controls

We place top priority on compliance and always make sure that our conduct adheres to corporate ethics and the spirit of compliance with the law. In particular, we make every effort to ensure the adequacy of all financial statements relating to internal controls, as specified in legislation such as the Companies Act, Financial Instruments and Exchange Act, and to conduct transactions in a fair manner, including rigorous order accounting. We also make sure that we have the necessary systems in place to achieve this and have taken steps such as establishing a dedicated department within the Corporate Finance & Controller Division to evaluate the appropriateness of our transactions. We continue to enhance our internal whistle-blowing system and have established both internal and external consultation services so as to detect compliance problems at an early stage.

In addition to strengthening compliance and internal controls, the establishment of a Management Quality Improvement Committee has made it possible to review and discuss specific measures aimed at improving management quality in areas such as risk management and encourage efforts to share related information on a companywide basis. We will continue to reinforce our compliance-oriented approach to management in the future.

# 5. Consolidated Financial Statements

(1) Consolidated Balance Sheets

		(Millions of yen)
	As of	As of
	March 31,	March 31,
	2010	2009
ASSETS		
Current assets:		
Cash and deposits	29,538	16,614
Notes and accounts receivable-trade	79,988	91,321
Purchased goods, materials and supplies	1,696	2,081
Work in process	5,572	7,333
Deferred tax assets	4,590	4,858
Other	2,726	1,481
Allowance for doubtful receivables	(204)	(378)
Current assets	123,908	123,312
Noncurrent assets:		
Property, plant and equipment:		
Buildings and structures	8,350	8,315
Accumulated depreciation	(5,058)	(4,741)
Buildings and structures, net	3,292	3,574
Machinery, equipment and vehicles	344	358
Accumulated depreciation	(312)	(331)
Machinery, equipment and vehicles, net	31	27
Tools, furniture and fixtures	10,126	9,805
Accumulated depreciation	(8,511)	(8,128)
Tools, furniture and fixtures, net	1,614	1,676
Land	2,508	2,508
Construction in progress	161	70
Other	399	317
Accumulated depreciation	(143)	(48)
Other, net	255	268
Property, plant and equipment	7,864	8,126
Intangible assets	3,656	4,307
Investments and other assets:	-,	,
Investment securities	381	444
Deferred tax assets	7,142	7,331
Other	4,094	4,114
Allowance for doubtful receivables	(131)	(174)
Investments and other assets	11,486	11,715
Noncurrent assets	23,007	24,149
Assets	146,915	147,462

		(Millions of yen)
	As of	As of
	March 31,	March 31,
	2010	2009
LIABILITIES		
Current liabilities		
Notes and accounts payable-trade	34,979	39,915
Short-term loans payable		121
Current portion of long-term loans payable	2,000	
Income taxes payable	3,004	3,177
Accrued consumption taxes	1,546	2,207
Advanced received	1,579	1,870
Provision for directors' bonuses	92	70
Provision for loss on order received	128	40
Other	9,462	9,107
Current liabilities	52,792	56,511
Noncurrent liabilities		
Long-term loans payable	3,000	5,000
Provision for retirement benefits	15,792	15,817
Other	1,109	793
Noncurrent liabilities	19,901	21,610
Liabilities	72,693	78,121
NET ASSETS		
Shareholders' equity		
Capital stock	13,122	13,122
Capital surplus	16,650	16,650
Retained earnings	44,318	39,606
Treasury stock	(48)	(45)
Shareholders' equity	74,043	69,334
Valuation and translation adjustments		
securities	6	(0)
Deferred gains or losses on hedges	3	(2)
Foreign currency translation adjustment	(467)	(601)
Valuation and translation adjustments	(457)	(604)
Minority interests	635	610
Net assets	74,221	69,340
Liabilities and net assets	146,915	147,462

Cost of sales 184,788 213,600   Gross profit 32,938 35,470   Selling, general and administrative expenses 23,070 24,501   Operating income 9,867 10,968   Non-operating income 49 69   Dividends income of insurance 101 123   Insurance received 62    Reversal of allowance 66    for doubtful accounts 166    Other 210 410   Non-operating expenses: 166    Interest expenses 66 66   Foreign exchange losses 66    Loss on valuation of investment securities 45    Other 153 2100   Non-operating expenses 332 360   Ordinary income  176   Extraordinary income  176   Income taxes -differed 4,756 11,387   Income taxes -differed 4,54 1,403 <td< th=""><th></th><th></th><th>(Millions of yen)</th></td<>			(Millions of yen)
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Cost of sales 184,788 213,600   Gross profit 32,938 35,470   Selling, general and administrative expenses 23,070 24,501   Operating income 9,867 10,968   Non-operating income 49 69   Dividends income of insurance 101 123   Insurance received 62    Reversal of allowance 66    for doubtful accounts 166    Other 210 410   Non-operating income 590 602   Non-operating expenses: 166    Interest expenses 66 66   Foreign exchange losses 66    Loss on valuation of investment securities  83   Loss on valuation of investment securities 332 360   Ordinary income  176   Extraordinary income  176   Income taxes -differed 454 1,403   Income taxes -differed 454 1,403		March 31, 2010	March 31, 2009
Gross profit 32,938 35,470   Selling, general and administrative expenses 23,070 24,501   Operating income 9,867 10,968   Non-operating income 9,867 10,968   Interest income 49 69   Dividends income of insurance 101 123   Insurance received 62    Reversal of allowance for doubtful accounts 166    Other 210 410   Non-operating expenses: 166    Interest expenses 66 66   Foreign exchange losses 66    Loss on retirement of noncurrent assets  83   Loss on valuation of investment securities 45    Other 153 210   Non-operating expenses 332 360   Ordinary income  176   Extraordinary income  176   Income taxes -differed 454 1,403   Income taxes - differed 454 1,403<	Net sales	217,727	249,070
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Selling, general and administrative expenses23,07024,501Operating income9,86710,968Non-operating income9,86710,968Interest income4969Dividends income of insurance101123Insurance received62Reversal of allowance66for doubtful accounts166Other210410Non-operating expenses:590602Interest expenses6666Foreign exchange losses66Loss on retirement83Loss on valuation of153210Non-operating expenses332360Ordinary income10,12511,211Extraordinary income176Extraordinary income176Income taxes -current3,8864,756Income taxes -differed4541,403Income taxes4,3416,160Minority interests in income(21)72	Gross profit	32,938	35,470
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Interest income4969Dividends income of insurance101123Insurance received62Reversal of allowance66for doubtful accounts166Other210410Non-operating income590602Non-operating expenses:6666Interest expenses6666Foreign exchange losses66Loss on retirement83Loss on valuation of45investment securities45Other153210Non-operating expenses3322360Ordinary income10,12511,211Extraordinary income176Income before income taxes10,12511,387Income taxes - differed4541,403Income taxes4,3416,160Minority interests in income(21)72	Operating income	9,867	10,968
Dividends income of insurance101123Insurance received62Reversal of allowance166for doubtful accounts166Other210410Non-operating income590602Non-operating expenses:11Interest expenses6666Foreign exchange losses66Loss on retirement66of noncurrent assets83Loss on valuation of153210investment securities45Other153210Non-operating expenses332360Ordinary income10,12511,211Extraordinary income:176Extraordinary income:176Income before income taxes10,12511,387Income taxes -current3,8864,756Income taxes -differed4541,403Income taxes4,3416,160Minority interests in income(21)72	Non-operating income:		
Insurance received62Reversal of allowancefor doubtful accountsfor doubtful accounts166Other210Non-operating income590Non-operating expenses:66Interest expenses66Foreign exchange losses66Foreign exchange losses66Loss on retirementof noncurrent assetsLoss on valuation of153investment securities45Other153Other10,125Non-operating expenses332Other10,125Income before incomeIncome before income taxes10,125and minority interests10,125Income taxes -current3,886A,3416,160Minority interests in income(21)72	Interest income	49	69
Reversal of allowance for doubtful accounts166Other210410Non-operating income590602Non-operating expenses: Interest expenses6666Foreign exchange losses66Loss on retirement of noncurrent assets83Loss on valuation of investment securities45Other153210Non-operating expenses332360Ordinary income10,12511,211Extraordinary income: Gain on sale of investment securities176Income before income taxes and minority interests10,12511,387Income taxes -current3,8864,756Income taxes4541,403Income taxes4,3416,160Minority interests in income(21)72	Dividends income of insurance	101	123
for doubtful accounts166Other210410Non-operating income590602Non-operating expenses:Interest expenses6666Interest expenses6683Loss on retirementof noncurrent assets83Loss on valuation of153210Non-operating expenses332360Other153210Non-operating expenses332360Ordinary income10,12511,211Extraordinary income:176Income before income taxes10,12511,387Income taxes -current3,8864,756Income taxes -differed4541,403Income taxes4,3416,160Minority interests in income(21)72	Insurance received	62	
Other210410Non-operating income590602Non-operating expenses:6666Interest expenses6666Foreign exchange losses66Loss on retirement66of noncurrent assets83Loss on valuation of153210Non-operating expenses332360Ordinary income10,12511,211Extraordinary income:176Gain on sale of investment securities176Income before income taxes10,12511,387Income taxes -current3,8864,756Income taxes -differed4541,403Income taxes4,3416,160Minority interests in income(21)72	Reversal of allowance		
Non-operating income590602Non-operating expenses:Interest expenses:6666Interest expenses6666Loss on retirement6683Loss on valuation of4583Loss on valuation of153210210Non-operating expenses332360332Ordinary income10,12511,211Extraordinary income:176Extraordinary income176Income before income taxes10,12511,387Income taxes -current3,8864,756Income taxes -differed4541,403Income taxes4,3416,160Minority interests in income(21)72	for doubtful accounts		
Non-operating expenses: Interest expenses6666Foreign exchange losses66Loss on retirement of noncurrent assets83Loss on valuation of investment securities45Other153210Non-operating expenses332360Ordinary income10,12511,211Extraordinary income176Income before income taxes and minority interests10,12511,387Income taxes -current3,8864,756Income taxes4541,403Income taxes4,3416,160Minority interests in income(21)72	Other	210	410
Interest expenses6666Foreign exchange losses66Loss on retirement66of noncurrent assets83Loss on valuation of153210investment securities45Other153210Non-operating expenses332360Ordinary income10,12511,211Extraordinary income:176Gain on sale of investment securities176Income before income taxes176Income taxes -current3,8864,756Income taxes -differed4541,403Income taxes4,3416,160Minority interests in income(21)72	Non-operating income	590	602
Foreign exchange losses66Loss on retirementof noncurrent assetsof noncurrent assetsRassets83Loss on valuation of153investment securities45Other153Other153Non-operating expenses332Ordinary income10,125Extraordinary income:Gain on sale of investment securitiesExtraordinary incomeIncome before income taxes10,125and minority interests10,125Income taxes -current3,886A,3416,160Minority interests in income(21)72	Non-operating expenses:		
Loss on retirement of noncurrent assets83Loss on valuation of investment securities45Other153210Non-operating expenses332360Ordinary income10,12511,211Extraordinary income: Gain on sale of investment securities176Income before income taxes and minority interests10,12511,387Income taxes -current3,8864,756Income taxes -differed4541,403Income taxes4,3416,160Minority interests in income(21)72	Interest expenses	66	66
of noncurrent assets83Loss on valuation of investment securities45Other153210Non-operating expenses332360Ordinary income10,12511,211Extraordinary income: Gain on sale of investment securities176Income before income taxes and minority interests10,12511,387Income taxes -current3,8864,756Income taxes -differed4541,403Income taxes4,3416,160Minority interests in income(21)72	Foreign exchange losses	66	
Loss on valuation of investment securities45Other153Other153Non-operating expenses332Ordinary income10,125Extraordinary income: Gain on sale of investment securities Extraordinary incomeIncome before income taxes and minority interests10,125Income taxes -current10,125Income taxes -differed454Income taxes454Income taxes4,341Income taxes4,341Income taxes21)The taxes of the taxes72	Loss on retirement		
investment securities 45    Other 153 210   Non-operating expenses 332 360   Ordinary income 10,125 11,211   Extraordinary income:  176   Gain on sale of investment securities  176   Extraordinary income  176   Income before income taxes  176   Income taxes -current 10,125 11,387   Income taxes -differed 454 1,403   Income taxes 4,341 6,160   Minority interests in income (21) 72	of noncurrent assets		83
Other153210Non-operating expenses332360Ordinary income10,12511,211Extraordinary income:176Gain on sale of investment securities176Extraordinary income176Income before income taxes176Income taxes -current3,8864,756Income taxes -differed4541,403Income taxes4,3416,160Minority interests in income(21)72	Loss on valuation of		
Non-operating expenses332360Ordinary income10,12511,211Extraordinary income: Gain on sale of investment securities Extraordinary income176Income before income taxes and minority interests176Income taxes -current10,12511,387Income taxes -current3,8864,756Income taxes4541,403Income taxes4,3416,160Minority interests in income(21)72	investment securities		
Ordinary income10,12511,211Extraordinary income: Gain on sale of investment securities Extraordinary income176Income before income taxes and minority interests176Income taxes -current10,12511,387Income taxes -current3,8864,756Income taxes4541,403Income taxes4,3416,160Minority interests in income(21)72	Other		210
Extraordinary income: Gain on sale of investment securities Extraordinary income176Income before income taxes and minority interests176Income taxes -current10,12511,387Income taxes -current3,8864,756Income taxes4541,403Income taxes4,3416,160Minority interests in income72	Non-operating expenses	332	360
Gain on sale of investment securities176Extraordinary income176Income before income taxes and minority interests176Income taxes -current10,12511,387Income taxes -current3,8864,756Income taxes -differed4541,403Income taxes4,3416,160Minority interests in income(21)72	Ordinary income	10,125	11,211
Extraordinary income176Income before income taxes and minority interests10,12511,387Income taxes -current3,8864,756Income taxes -differed4541,403Income taxes4,3416,160Minority interests in income(21)72	Extraordinary income:		
Income before income taxes and minority interests10,12511,387Income taxes -current3,8864,756Income taxes -differed4541,403Income taxes4,3416,160Minority interests in income(21)72	Gain on sale of investment securities		176
and minority interests 10,125 11,387   Income taxes -current 3,886 4,756   Income taxes -differed 454 1,403   Income taxes 4,341 6,160   Minority interests in income (21) 72	Extraordinary income		176
Income taxes -current 3,886 4,756   Income taxes -differed 454 1,403   Income taxes 4,341 6,160   Minority interests in income (21) 72	Income before income taxes		
Income taxes -differed 454 1,403   Income taxes 4,341 6,160   Minority interests in income (21) 72	and minority interests	10,125	11,387
Income taxes4,3416,160Minority interests in income(21)72	Income taxes -current	3,886	4,756
Minority interests in income (21) 72	Income taxes -differed	454	1,403
· · · · · · · · · · · · · · · · · · ·	Income taxes	4,341	6,160
Net income <b>5,806</b> 5,154	Minority interests in income	(21)	72
	Net income	5,806	5,154

# (2) Consolidated Statements of Income

# (3) Consolidated Statements of Cash Flows

		(Millions of yen)
	Year ended	Year ended
	March 31, 2010	March 31, 2009
t cash provided by (used in) operating activities:		
ncome before income taxes and minority interests	10,125	11,387
Depreciation and amortization	2,244	2,270
mortization of goodwill	66	66
mortization of negative goodwill	(6)	(25)
ncrease (decrease) in allowance for doubtful	.,	. ,
accounts	(223)	(71)
ncrease (decrease) in provision for		
retirement benefits	(29)	(968)
Increase (decrease) provision for directors'		
uses	21	11
ncrease (decrease) in provision for loss		(400)
on order received	87	(426)
terest and dividends income	(61)	(85)
terest expenses	66	66
oss (gain) on valuation of investment securities	45	11
oss (gain) on sale of investment securities	10	(176)
Loss (gain) on sale of property, plant and	(0)	(2)
oss on retirement of noncurrent assets	21	83
Decrease (increase) in notes		
and accounts receivable-trade	11,610	4,818
ecrease (increase) in inventories	2,152	2,571
ncrease (decrease) in notes		
and accounts payable-trade	(5,013)	(7,081)
ncrease (decrease)	(	
in accrued consumption taxes	(619)	65
Other, net	(312)	423
Subtotal	20,186	12,940
nterest and dividends income received	61	85
nterest expenses paid	(66)	(66)
ncome taxes paid	(4,111)	5,988
et cash provided by (used in) operating activities	16,070	6,971
-		
cash provided by (used in) investing activities:		
urchase of property, plant and equipment	(1,097)	(1,088)
roceeds from sales of property, plant and	3	5
urchase of intangible assets	(830)	(1,437)
urchase of investment securities	(3)	(7)
roceeds from sales of Investment securities	33	180
ayment of loans receivable	(52)	(23)
ollection of loans receivable	47	23
urchase of investments in subsidiaries		(25)
Proceeds from purchase of investments in		(20)
sidiaries		175
ither, net	14	4
Vet cash provided by (used in) investing activities	(1,885)	(2,193)
	(1,000)	(_,:::)
cash provided by (used in) financing activities:		
et increase (decrease) in short-term loans payable	(124)	(950)
epayment of long-term loans payable	(124)	(930)
		(29)
Proceeds from sale and purchase	(2)	(26)
of treasury stock, net ash dividends paid	(2) (1,090)	(20) (1,040)
•		
ash dividends paid to minority shareholders	(2)	(2)
ther, net	(162)	(47)
et cash provided by (used in) financing activities	(1,382)	(2,096)
ct of exchange rate change	121	(100)
on cash and cash equivalents		(408)
increase (decrease) in cash and cash equivalents	12,923	2,272
h and cash equivalents at beginning of year h and cash equivalents at end of year	16,614	14,341
	29,538	16,614

# (4) Segment Information

**Business Segment Information** 

# Year ended March 31, 2010

					(N	Aillions of yen)
	Network	Telecommunications	Dreduct		Eliminations	
	Integration/	Engineering	Sales	Total	and	Consolidated
	Support Services	Engineering			corporate	
Orders received	148,159	62,580	11,305	222,046		222,046
Sales						
(1) Sales to third parties	145,646	60,846	11,233	217,727		217,727
(2) Intersegment sales						
Total	145,646	60,846	11,233	217,727		217,727
Operating income and loss	12,183	2,689	603	15,475	(5,607)	9,867

Year ended March 31, 2009

·					(N	/lillions of yen)
	Network Integration/ Support Services	Telecommunications Engineering	Product Sales	Total	Eliminations and corporate	Consolidated
Orders received	164,451	66,904	13,900	245,257		245,257
Sales						
(1) Sales to third parties	164,996	68,397	15,676	249,070		249,070
(2) Intersegment sales						
Total	164,996	68,397	15,676	249,070		249,070
Operating income and loss	12,960	3,206	586	16,754	(5,785)	10,968