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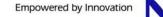
# Financial Results for 1Q for the FY2010 ending March 2011

# July 28, 2010 NEC Networks & System Integration Corporation

**Cautionary Statement** 

Forecasts of results mentioned in this document are future estimates and are thus inclusive of risks and uncertain factors since they are not based on definite facts. Please be aware that a variety of factors could cause actual results to differ significantly from those projected. The major factors affecting actual results include the economic climate and social trends surrounding the business of this Company's group, consumer trends vis-a-vis systems and services provided by this Company's group, as well as pressure to lower prices and ability to cope with the market in response to intensified competition. Factors affecting results are not limited to the ones mentioned

above.



# **Revision of Segments**

From 1Q/2010, the business segment has been changed as follows based on a new organization geared towards strengthening customer-oriented service businesses in compliance with its management approach;

**Enterprises Networks Business** 

Service integration of ICT solutions, mainly for the enterprises market

**Carrier Networks Business** 

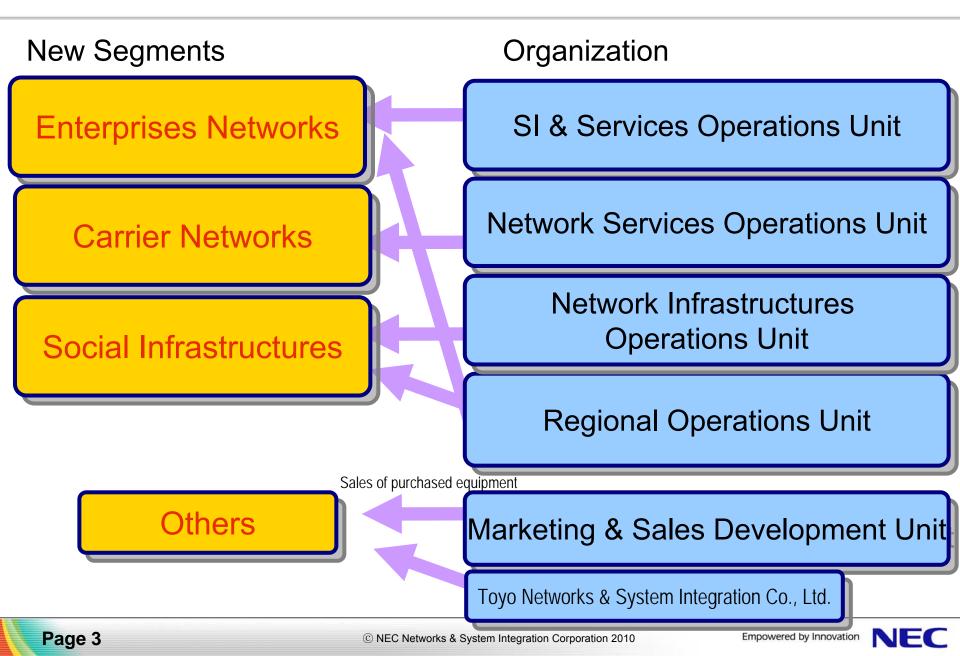
Service integration of ICT platforms mainly for telecom carriers

**Social Infrastructures Business** 

Service integration of ICT infrastructure for the public sector and the construction of telecom infrastructure



# **Revision of Segments**



# **Financial Summary**

Orders increased led by strategic areas such as enterprises and local governments

**Operating income increased** with overall cost cutting

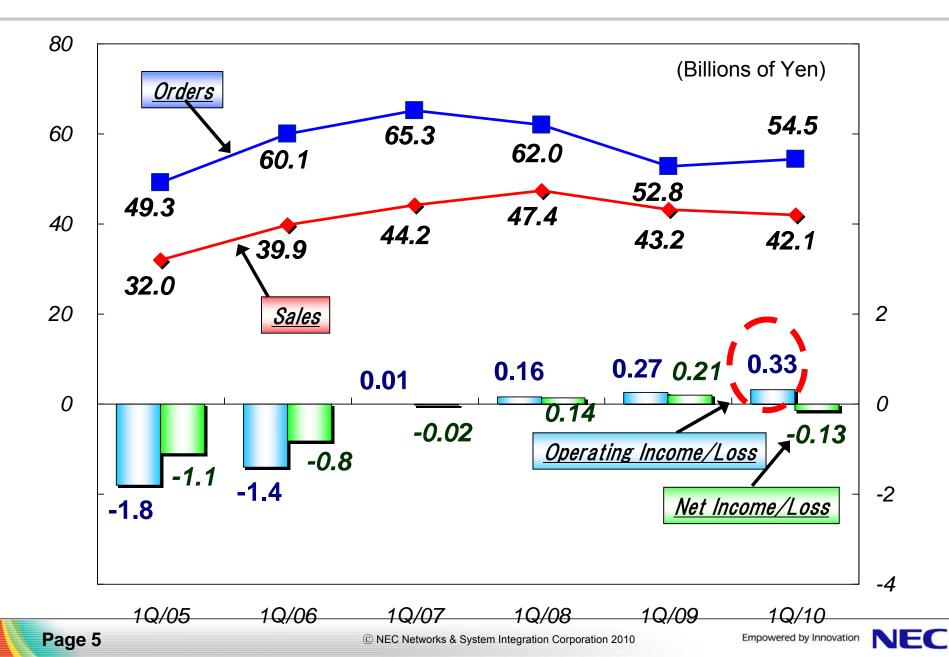
There is one time impact of extraordinary loss\* on net income

1Q/FY2009	1Q/FY2010	YoY
52.8	54.5	+3.3%
43.2	42.1	-2.7%
<b>6.0</b> (14.0%)	<b>5.8</b> (13.8%)	-0.2 -0.2pt
0.27 (0.6%)	<b>0.33</b> (0.8%)	0.06 +0.2pt
0.00	-0.54	-0.54
0.21	-0.13	-0.34
	52.8 43.2 6.0 (14.0%) 0.27 (0.6%) 0.00	52.8       54.5         43.2       42.1         6.0       5.8         (14.0%)       (13.8%)         0.27       0.33         (0.6%)       (0.8%)         0.001       -0.54         0.21       -0.13

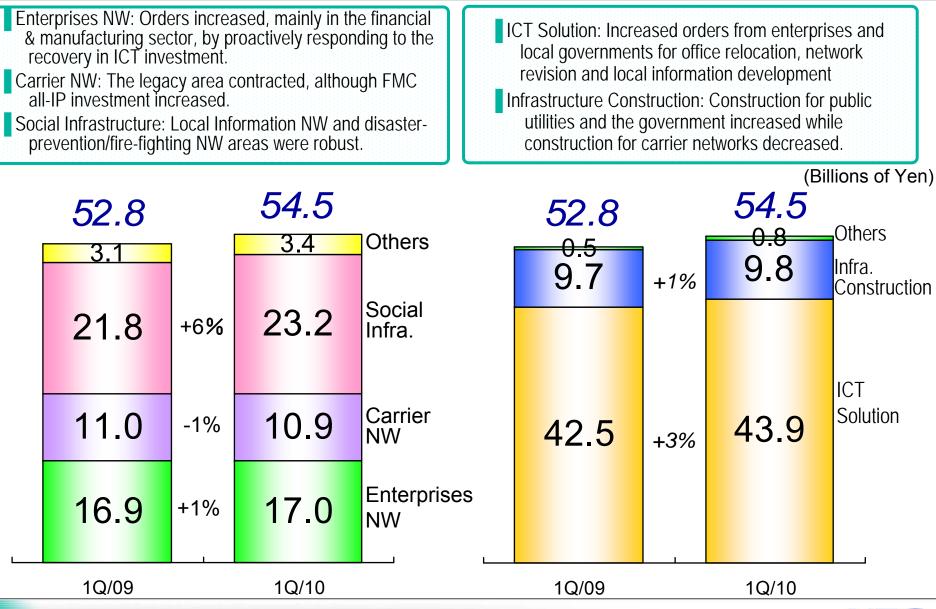
\*Loss on adjustment for changes of accounting standard for asset retirement obligations & head office transfer cost



### 1Q Sales & P/L Record



# 1Q/FY10 Orders by Segment & by Business Type



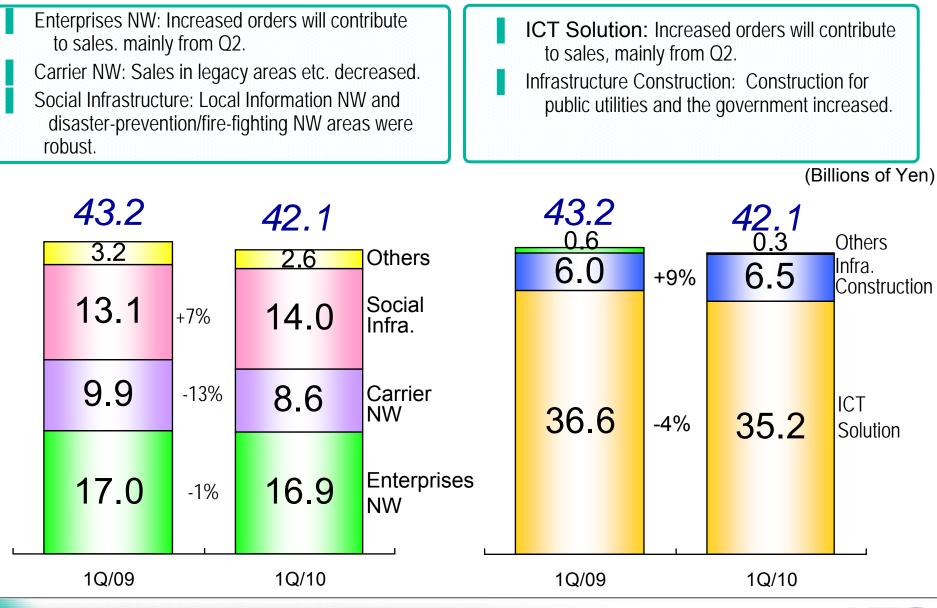
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# 1Q/FY10 Sales by Segment & by Business Type



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# 1Q/FY2010 Topics

Expanding orders from local governments
We received a series of large orders for local information networks.
Major orders received in 1Q/FY10
-Aibetsu (Hokkaido)
-Hokuei (Tottori Pref.)
-Kihoku (Ehime Pref.)
-Chikuzen (Fukuoka Pref.), etc.

#### \*Orders for local information networks received past three years



# 1Q/FY2010 Topics

Asteroid explorer "HAYABUSA" (MUSES-C) returned to the earth on June 13, 2010

- -NEC Networks & System Integration has been supporting the project in the area of the operation (communication, monitoring and control) since the launch.
  - -> We are also participating in the operation of Venus Climate Orbiter "AKATSUKI" (PLANET-C), and X-ray Astronomy Satellite "Suzaku" (ASTRO-EII)



HAYABUSA (Arrived at the asteroid itokawa)



A bouquet was passed to the operators of the company from JAXA after the final operation.



Launch Shot of HAYABUSA

NE

(Billions of Yen)

		end of 10/3	end of 10/6	diff.
	Cash and deposits	29.5	30.3	+0.8
	Notes and accounts receivable	80.0	60.3	-19.7
	Inventories	7.3	9.3	+2.0
	Other	7.1	7.9	+0.8
Current	Assets	123.9	107.8	-16.1
Noncur	rent Assets	23.0	23.5	+0.5
Assets		146.9	131.2	-15.7

	Notes and accounts payable (incl.CD)	35.0	24.8	-10.2
	Loans	5.0	3.0	-2.0
	Other	32.7	30.0	-2.7
Liabilitie	es	72.7	57.8	-14.9
	Shareholders' equity	74.0	73.2	-0.8
	Valuation and translation adjustments	-0.5	-0.4	+0.1
	Minority interests	0.6	0.6	+0.0
Net Ass	sets	74.2	73.4	-0.8
Liabilit	ies & Net Assets	146.9	131.2	-15.7
Owner	's Equity Ratio	50.1%	55.5%	+5.4pt



(Billions of Yen)

	1Q/09	1Q/10
Operating Cash Flow (a)	5.3	3.8
Investment Cash Flow (b)	-0.4	-0.3
Financial Cash Flow	-0.6	-2.7
Cash & cash equivalents at the end of the period	21.1	30.3
Free Cash Flows (a+b)	5.0	3.5



### FY2010 Forecasts

(Billions of Yen)

	Sales	Operating Ordinary Income Income		Net Income
1 <sup>st</sup> Half	100.0	3.3	3.3	1.49

Full Year	240.0	10.0	10.0	4.70
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1Q results were in line with our forecast.

We remain determined to achieve the financial target announce on May 12, 2010.

\*Forecasts as of July 28, 2010.

# Appendix

# FY08-FY10 Financial Data by New Segment



# FY08-FY10 Orders Received by New Segment

		FY2008			FY2009			FY2010	
Billions of Yen	1Q	1H	Year	1Q	1H	Year	1Q	1H	Year
	(actual)	(forecast)	(forecast)						
Enterprises NW	21.9	47.0	89.4	16.9	36.8	76.9	17.0	40.0	85.0
YoY				-23%	-22%	-14%	+1%	+9%	+11%
Carrier NW	15.8	29.3	53.6	11.0	23.3	44.0	10.9	20.5	44.5
YoY				-30%	-20%	-18%	-1%	-12%	+1%
Socal Infra.	20.8	41.9	86.4	21.8	43.2	86.7	23.2	42.5	95.0
YoY				+5%	+3%	+0%	+6%	-2%	+10%
Others	3.5	7.6	15.8	3.1	6.6	14.4	3.4	7.0	15.5
Total	62.0	125.8	245.3	52.8	109.9	222.0	54.5	110.0	240.0
YoY				-15%	-13%	-9%	+3%	+0%	+8%

\*The actual figures for new segments for the years ended 2009/3 and 2010/3 are reclassified for comparison in connection with the change of reporting segments and have not been audited.

\*Forecasts as of July 28, 2010 have not changed from the original forecasts as of May 12, 2010.

\*Figures are rounded and may not tally exactly with the totals.



		FY2008			FY2009			FY2010	
Billions of Yen	1Q	1H	Year	1Q	1H	Year	1Q	1H	Year
	(actual)	(forecast)	(forecast)						
Enterprises NW	18.6	42.6	90.2	17.0	36.2	76.1	16.9	37.5	84.5
YoY				-9%	-15%	-16%	-1%	+4%	+11%
Carrier NW	11.7	26.2	52.9	9.9	22.1	44.9	8.6	19.5	45.5
YoY				-15%	-16%	-15%	-13%	-12%	+1%
Socal Infra.	13.8	38.8	90.3	13.1	33.8	82.5	14.0	36.0	95.0
YoY				-5%	-13%	-9%	+7%	+7%	+15%
Others	3.2	7.5	15.7	3.2	7.2	14.1	2.6	7.0	15.0
Total	47.4	115.1	249.1	43.2	99.2	217.7	42.1	100.0	240.0
YoY				-9%	-14%	-13%	-3%	+1%	+10%

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\*Figures are rounded and may not tally exactly with the totals.



# FY08-FY10 Operating Income/Loss by New Segment

		FY2008		FY2009			FY2010		
Billions of Yen	1Q	1H	Year	1Q	1H	Year	1Q	1H	Year
	(actual)	(forecast)	(forecast)						
Enterprises NW	1.0	3.3	8.0	1.2	3.0	7.4	1.3	3.0	8.0
to sales	5.3%	7.7%	8.8%	7.3%	8.3%	9.8%	7.6%	8.0%	9.5%
Carrier NW	0.8	2.6	4.8	0.7	1.9	3.9	0.5	1.5	4.0
to sales	6.6%	10.1%	9.0%	6.7%	8.4%	8.8%	5.5%	7.7%	8.8%
Socal Infra.	-0.1	1.1	3.9	-0.2	1.1	4.0	0.0	1.5	3.5
to sales		2.9%	4.3%		3.2%	4.8%	0.1%	4.2%	3.7%
Others	-0.1	0.1	0.6	0.0	0.3	0.6	0.0	0.3	0.5
Elimination	-1.4	-3.0	-6.2	-1.4	-3.0	-6.1	-1.5	-3.0	-6.0
Total	0.2	4.1	11.0	0.3	3.2	9.9	0.3	3.3	1.0
to sales	0.3%	3.6%	4.4%	0.6%	3.3%	4.5%	0.8%	3.3%	4.2%

\*The actual figures for new segments for the years ended 2009/3 and 2010/3 are reclassified for comparison in connection with the change of reporting segments and have not been audited.

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